

2022 DEERFIELD RESORT FINANCIAL SUMMARY

2022 DISCLOSURES:

- 1.) **2022 REVENUE BILLED NOT RECEIVED:** Deerfield Resort Fees from 45 owners (19 plaintiffs) totaling **\$21,762.50**

- 2.) **PAYROLL:** 18 FT and Seasonal employees
 - a. Administrative (4) Scott, Paula, Tyler & Kelly
 - b. Office Staff (4) Linda, Nora, Maria & Taylor
 - c. Security (3) Leonard, Chad & Jerry
 - d. Maintenance: (7) 2022 Full & Seasonal Employees

- 3.) **POOL EXPENSE:** Community pool located by the Deerfield Office. Operating May 15-Sept 15, weather permitting.

- 4.) **LANDSCAPING MAINTENANCE:** Deerfield Common Areas. Grass, weed cutting and mulch. Equipment repairs and fuel.

- 5.) **PROPERTY REPAIRS:** Snow removal, storm damage cleanup, culvert clean-out and repairs, asphalt, and other materials for road repairs. Guard house and USPS building maintenance.

- 6.) **UTILITIES ELECTRIC:** Guard house, Deerfield Way lighting to marina, community swimming pool, ½ Deerfield office and mailroom expense.

2022 DISCLOSURES:

- As of 5/31/22 - 2022 Deerfield Resort Security, Maintenance Revenue:

 Total Fees Billed for 2022: **\$297,426.67**

 To Date Collected for 2022: **\$275,664.17**

 Outstanding (Uncollected) Fees for 2022: **\$21,762.50**

- For 2022 Deerfield Resort Fees were billed as follows:

Annual Fee Amount	Type of Property	Multiple
\$500	Homes, Villa, Condos	\$500 – each unit billed
\$250	Lots – Developed or undeveloped (regardless of # owned)	\$250 one-time fee
\$100	Airport Hangars & Hangars w/apt	\$100 – each unit billed
\$0	Commercial Developers/Companies	Not billed at this time

ADDITIONAL INFORMATION TO SHARE:

2016-2022 Deerfield Resort Security & Maintenance Fees Collected By Year

***This Information was obtained from Madeline Fields' records

2016 *Annual expense summary was provided to community

\$235,976

2017 *Annual expense summary was provided to community

\$240,494

2018 *Annual expense summary was provided to community

\$246,998

2019 *Health issues for Madeline Fields began so no summary was provided

\$234,873

2020 *Decline of Madeline's health resulted in no expense summary for 2020

\$236,742

2021 *Annual expense summary was provided to community

\$254,345

2022 *Annual expense summary provided to community

\$275,664

\$1,725,092 TOTAL FEES COLLECTED (2016-2022) FOR 7 YEARS

Over the past 2 years, I have experienced a new appreciation of the needs of our community. First and foremost, it has been underfunded for years. I continue to find expenses the Fields are paying personally, that should be the responsibility of the community. The community needs more staff, more support and that takes money.

Second, Scott Fields is on call for this community 365 days a year, 7 days a week, 24 hours a day and his phone never stops with owner calls and text messages. No property management company could ever offer the dedication and compassion Scott gives to our community.

Fields Real Estate (Scott Fields and Paula LeJeune) has funded the community cash flow shortage of the past 2 years and according to Madeline Fields' accountant, she did the same for most years, and prior to 2011 the Fields paid 100% of all the costs. I have reviewed the (2016-2022) bank statements given to the lawsuit plaintiffs. I don't understand or believe their accusations and claims of channeling money to a third party by the plaintiff's attorney. I've shared the fees collected by year, so you can make your own decision. I look forward to the Fields having their day in court to defend themselves.

FACT: Madeline Fields did not take a salary from Deerfield Resort. Running the day-to-day operations of our community is not an easy task. Prior to 2020, Scott Fields and Paula LeJeune were paid a salary of \$24,000 a year. Due to operating funds shortages in 2021, Scott Fields was paid a salary of \$9,100. In 2022, Scott Fields was paid a salary of \$12,789 and Paula LeJeune was paid a salary of \$10,964.

FACT: The Ford F-450, Chevrolet S10 and the GMC Sierra trucks used daily by the Deerfield maintenance staff are owned personally by Scott Fields. The vehicles are used for snow and storm debris removal, moving materials and equipment within the community. Scott personally pays the insurance for 2 of these vehicles and does not pass the expense to the community. The Kubota (orange) tractor used for tree removal, hauling of dirt, debris and other materials is owned by Scott Fields. No usage or "wear and tear" fee is charged to the community for his equipment, but Scott asks any repairs and the fuel expenses of these vehicles to be paid by the community. The excavator used for ditches and debris removal is owned by Davey Evans. Deerfield Resort owns the John Deere Tractor (green), leaf blowers and weed eaters.

FACT: Our community mailroom and office are owned by the Madeline Fields Estate, not Deerfield Resort. It is not Scott & Paula's responsibility to ensure the owners packages are stored in a safe location, but they took a portion of their building to fulfill the need from the goodness of their heart.

Is our community perfect? NO! There's much more work to be done, but Scott, Paula and the Deerfield Staff have worked hard to improve communication, worked to be financially transparent, cooperated with the new DFCOA board, continue to make needed repairs, and make this community better. The Fields support and welcome an HOA board in the future.

Most community owners appreciate how blessed we are in Deerfield Resort. We love the lake and the owners of our community. I look forward to when the lawsuit is over, our new board is elected, and our community can move forward.

Thank you,

Kelly Sjogren